A5120-1

General Aviation
Manufacturers Association

FOR IMMEDIATE RELEASE
CONTACT: Henry M. Ogrodzinski or
Cassandra Bosco
202-393-1500

GAMA EXPORTS NEARLY DOUBLE IN FOURTH QUARTER

WASHINGTON, D.C., January 12, 1988 --- The General Aviation Manufacturers Association (GAMA) reported today the highest quarterly export billings since 1982, up 144.6 percent at $195.4 million compared to billings of $79.9 million in the fourth quarter for 1986. Fourth quarter export units of 117 were up 3.5 percent from last year's 113 units.

Exports accounted for 40.5 percent of fourth quarter units and 44.5 percent of fourth quarter billings.

Fourth quarter shipments were down 36.2 percent in units at 289, compared to 453 for the same period in 1986. Billings for the fourth quarter were $439.5 million, down 23.8 percent from fourth quarter 1986 billings at $576.8 percent.

The industry delivered 145 singles, down 33.2 percent from fourth quarter 1986 and 21 twins, a decrease of 65.6 percent for the same quarter last year. Turboprop deliveries for the fourth quarter were down 25.6 percent at 87 units and jets were down 37.9 percent at 36 units.

"Jet deliveries were down in the fourth quarter because of a strong 1986 fourth quarter due to anticipated expiration of the Investment Tax Credit on December 31, 1986," stated Edward W. Stimpson, president of GAMA.

# # #

SHIPMENTS OF GENERAL AVIATION AIRCRAFT, 1987

GENERAL AVIATION MANUFACTURERS ASSOCIATION
1400 K. STREET N.W., SUITE 801
WASHINGTON, D.C. 20005

MANUFACTURER AND MODEL	QI	QII	QIII	QIV	YTD
GRAND TOTAL	227	330	239	289	1085
BEECH AIRCRAFT					
Bonanza F33A/C	20	27	27	31	105
Bonanza A36	9	14	12	14	49
Bonanza 36TC	3	1	3	4	11
Duchess 76	0	3	0	1	4
Baron 58	0	5	8	12	25
Baron 58P	0	1	0	0	1
King Air C90	2	3	5	10	20
King Air F90	1	0	0	0	1
King Air 200	7	8	8	7	30
King Air 200C	0	1	0	1	2
King Air 300	6	10	11	10	37
1900C	3	2	4	6	15
Beechjet 400	1	3	7	3	14
Total Beech	52	78	85	99	314
CESSNA AIRCRAFT					
F152	9	0	0	0	9
F152 Aerobat	5	4	0	0	9
F172 Skyhawk	1	0	0	0	1
Stationair 6	1	0	0	0	1
Turbo Stationair 6	1	0	0	0	1
Turbo 210 Centurion	2	1	0	0	3
208 Caravan I	2	8	7	4	21
208B Caravan I	8	13	12	23	56
406 Caravan II	1	2	4	4	11
425 Conquest I	1	3	2	0	6
441 Conquest II	5	1	0	1	7
550 Citation S/II	3	10	3	6	22
550 Citation II	0	3	6	5	14
650 Citation III	11	6	4	5	26
Total Cessna	50	51	38	48	187

MANUFACTURER AND MODEL	QI	QII	QIII	QIV	YTD
FAIRCHILD AIRCRAFT					
SA-227AC Metro III	4	16	1	14	35
SA-227AT Merlin	0	0	0	1	1
Total Fairchild	4	16	1	15	36
GATES LEARJET					
Learjet 35A	0	2	5	5	12
Learjet 55	1	1	1	1	4
Total Gates Learjet	1	3	6	6	16
GULFSTREAM AEROSPACE					
Gulfstream III	2	2	0	0	4
Gulfstream IV	3	8	4	11	26
Total Gulfstream	5	10	4	11	30
LAKE AIRCRAFT					
200 EP	0	2	0	7	9
250 Renegade	2	6	6	0	14
Total Lake	2	8	6	7	23
MAULE AIRCRAFT					
M-5 180C	2	1	1	1	5
M-5 235C	1	1	0	0	2
M-6 235	1	1	2	1	5
MX-7 180	2	1	1	4	8
M-7 235	6	4	3	3	16
MX-7 235	9	6	1	2	18
Total Maule	21	14	8	11	54
MOONEY AIRCRAFT					
201 M20J	8	9	9	8	34
205 M20J	8	10	11	11	40
252 M20K	17	21	13	18	69
Total Mooney	33	40	33	37	143
PIPER AIRCRAFT					
PA-28-161 Warrior	3	10	8	9	30
PA-28-181 Archer II	15	10	5	3	33
PA-28-236 Dakota	0	12	0	0	12
PA-32-301 Saratoga	5	10	7	7	29
PA-28RT-201T T. Arrow IV	4	14	9	11	38
PA-32R-301 Saratoga SP	1	5	0	0	6
PA-32R-301T T. Saratoga SP	0	2	0	0	2
PA-46-310P Malibu	16	17	10	11	54

MANUFACTURER AND MODEL	QI	QII	QIII	QIV	YTD
PA-34-220T Seneca III	9	24	16	8	57
PA-31T-500 Cheyenne IA	1	0	0	0	1
PA-31T-620 Cheyenne IIXL	1	1	0	1	3
PA-42-720 Cheyenne IIIA	2	4	3	3	12
PA-42-1000 Cheyenne 400	2	1	0	2	5
Total Piper	59	110	58	55	282
Grand Total, Civil	227	330	239	289	1085
OFF-THE-SHELF AIRCRAFT SHIPPED TO THE U.S. MILITARY Manufacturer/Model					
BEECH AIRCRAFT					
C-12A	2	4	3	7	16
Total Beech Military	2	4	3	7	16
GULFSTREAM AEROSPACE					
C-20B	0	2	0	0	2
Total Gulfstream Military	0	2	0	0	2
Grand total, Military	2	6	3	7	18

1987 MANUFACTURERS NET BILLINGS
CIVIL SHIPMENTS
(Thousands, by Quarter)

	QI	QII	QIII	QIV	YEAR
Beech	$50,126	$72,250	$96,418	$96,610	$315,404
Cessna	94,216	100,671	71,998	88,775	355,660
Fairchild	13,203	51,736	4,515	50,092	119,546
Gates Learjet	5,736	12,898	24,120	23,121	65,875
Gulfstream	70,000	132,760	58,000	161,000	421,760
Lake	405	2,368	1,621	1,714	6,097
Maule	1,064	738	449	556	2,807
Mooney	NA	NA	NA	NA	NA
Piper	17,670	26,650	14,367	17,647	76,363
Grand Total, Civil	$252,449	$400,060	$271,488	$439,516	$1,363,512

1987 MANUFACTURERS BILLINGS
OFF-THE-SHELF AIRCRAFT
DELIVERED TO THE U.S. MILITARY
(Thousands, by Quarter)

	QI	QII	QIII	QIV	YEAR
Beech	$3,720	$7,440	$5,580	$19,711	$36,451
Gulfstream	0	$25,000	0	0	$25,000
Grand Total, U.S. Military	$3,720	$32,000	$5,580	$19,711	$61,451

CIVIL SHIPMENTS BY TYPE OF AIRCRAFT
(Units, by Quarter)

	QI	QII	QIII	QIV	YEAR
Single-Engine Piston	151	189	128	145	613
Multi-Engine Piston	9	33	24	21	87
Turboprop	46	73	57	87	263
Jets	21	35	30	36	122

4/18/88 A5120 -1

1988 GENERAL AVIATION AIRPLANE SHIPMENT REPORT
General Aviation Manufacturers Association
1400 K. Street, N.W., Suite 801, Washington, D.C. 20005

MANUFACTURER AND MODEL	NO. OF AIRCRAFT			MANUFACTURERS NET BILLING PRICE		
	QI	QII	YTD	QI	QII	Year to Date
GRAND TOTAL	260	0	260	$377,460,667	$0	$377,460,667
BEECH AIRCRAFT						
Bonanza F33A/C	29		29			
Bonanza A36	15		15			
Bonanza 36TC	4		4			
Baron 58	3		3			
Baron 58P	1		1			
King Air C90	10		10			
King Air F90	0		0			
King Air 200	4		4			
King Air 200C	0		0			
King Air 300	7		7			
1900C	9		9			
Beechjet 400	0		0			
Total Beech	82	0	82	$74,778,000		$74,778,000
CESSNA AIRCRAFT						
208 Caravan I	1		1			
208B Caravan IB	14		14			
406 Caravan II	2		2			
425 Conquest I	0		0			
441 Conquest II	0		0			
550 Citation II	5		5			
S550 Citation S/II	6		6			
650 Citation III	5		5			
Total Cessna	33	0	33	$79,062,192		$79,062,192
FAIRCHILD AIRCRAFT						
SA-227AC Metro III	3		3			
SA-227AT Merlin	0		0			
Total Fairchild	3	0	3	$10,029,420		$10,029,420
LEARJET						
Learjet 35A	5		5			
Learjet 55	1		1			
Total Learjet	6	0	6	$25,300,000		$25,300,000

MANUFACTURER AND MODEL	NO. OF AIRCRAFT			MANUFACTURERS NET BILLING PRICE		
	QI	QII	YTD	QI	QII	Year to Date
GULFSTREAM AEROSPACE						
Gulfstream IV	12		12			
Total Gulfstream	12	0	12	$174,000,000		$174,000,000
LAKE AIRCRAFT						
250 Renegade	9		9			
Total Lake	9	0	9	$1,821,388		$1,821,388
MAULE AIRCRAFT						
M-5 180C	0		0			
M-5 235C	0		0			
M-6 235	1		1			
MX-7 180	8		8			
M-7 235	1		1			
MX-7 235	5		5			
Total Maule	15	0	15	$745,536		$745,536
MOONEY AIRCRAFT						
201 M20J	11		11			
205 M20J	4		4			
252 M20K	12		12			
PFM M20L	8		8			
Total Mooney	35	0	35	NA	NA	NA
PIPER AIRCRAFT						
PA-28-161 Warrior	14		14			
PA-28-181 Archer II	12		12			
PA-28-236 Dakota	0		0			
PA-32-301 Saratoga	6		6			
PA-28RT-201T T. Arrow IV	2		2			
PA-32R-301 Saratoga SP	0		0			
PA-32R-301T T. Saratoga SP	0		0			
PA-46-310P Malibu	10		10			
PA-34-220T Seneca III	19		19			
PA-31T-500 Cheyenne IA	0		0			
PA-31T-620 Cheyenne IIXL	0		0			
PA-42-720 Cheyenne IIIA	1		1			
PA-42-1000 Cheyenne 400	1		1			
Total Piper	65	0	65	$11,724,131		$11,724,131
Grand Total, Civil	260	0	260	$377,460,667	$0	$377,460,667

A 5120-1

MANUFACTURER AND MODEL	NO. OF AIRCRAFT			MANUFACTURERS NET BILLING PRICE		
	QI	QII	YTD	QI	QII	Year to Date
OFF-THE-SHELF AIRCRAFT						
SHIPPED TO THE U.S. MILITARY						
Manufacturer/Model						
BEECH AIRCRAFT						
C-12A	13		13			
C-12J	1		1			
Total Beech Military	14	0	14	$31,371,000		$31,371,000
GULFSTREAM AEROSPACE						
C-20B			0			
Total Gulfstream Military	0	0	0			$0
Grand total, Military	14	0	14	$31,371,000	$0	$31,371,000

A5120-1

News from

General Aviation
Manufacturers Association

Suite 801
1400 K Street, N.W.
Washington, D.C. 20005
(202) 393-1500

FOR IMMEDIATE RELEASE 88-10
CONTACT: Henry M. Ogrodzinski
Ahmey Kathryn Solee
202-393-1500

AIRCRAFT SHIPMENTS AND BILLINGS UP FOR 1988 FIRST QUARTER

WASHINGTON, DC, April 13, 1988 -- U.S. general aviation manufacturers reported a 14.5 percent increase in new aircraft shipments and a 49.5 percent increase in billings over the first quarter of 1987. Two hundred and sixty aircraft valued at $377.5 million were shipped during the first quarter of this year.

The number of aircraft exported rose by 48.8 percent over the 1987 first quarter. Export billings, at $158.5 million, were up by 93.9 percent, accounting for 42 percent of the total 260 units shipped.

While the new single engine market remained stable at 151 aircraft, twin engine aircraft increased from 9 to 23. Turboprop shipments were up 13 percent at 52 units compared to 46 aircraft for the same period last year. Business jets posted a 61.9 percent increase with 34 aircraft shipped as opposed to 21 during the first quarter of last year.

- MORE -

In announcing the industry results, Edward W. Stimpson, president of the General Aviation Manufacturers Association, said, "The first quarter figures are an encouraging sign. In particular the export market remains strong."

Stimpson noted that the 1988 first quarter shipment report more accurately reflects the state of the industry than the weaker showing during the first three months of last year. "In 1987, shipments of piston singles and twins dropped sharply, due primarily to the decision of some manufacturers to curtail production of those lines. Unfair product liability costs remain a large reason for the depressed market. Some manufacturers no longer build single-engine piston aircraft largely because of product liability costs.

"We are vigorously working with Congress in an effort to restore some reason and common sense to the liability laws as they apply to general aviation. The General Aviation Standards Act (H.R.2238) has been reported out of the House Aviation Subcommittee and has bi-partisan support from over 180 cosponsors. This bill, which has the enthusiastic support of the entire general aviation community -- owners, operators and manufacturers

-- can have a very positive effect on an industry that is trying to pull itself out of the current downturn," Stimpson said.

GAMA is a national trade association headquartered in Washington, DC, representing 33 American manufacturers of general aviation aircraft, engines, avionics and related equipment.

AIRCRAFT SHIPMENTS BY TYPE

	YTD 1987	YTD 1988	% CHANGE
SINGLES	151	151	0.0
TWINS	9	23	155.6
TURBOPROPS	46	52	13.0
JETS	21	34	61.9

# # #

7/19/88 A5120-1

News from

General Aviation
Manufacturers Association

Suite 801
1400 K Street, N.W.
Washington, D.C. 20005
(202) 393-1500

FOR IMMEDIATE RELEASE PR88-15
CONTACT: Henry M. Ogrodzinski
Ahmey Kathryn Solee
202-393-1500

U.S. GENERAL AVIATION SHIPMENTS STABLE IN SECOND QUARTER OF 1988
YEAR-TO-DATE DOLLARS AHEAD

WASHINGTON, DC, July 13, 1988 -- Aircraft shipments remained stable during the second quarter of 1988, Edward W. Stimpson, president of the General Aviation Manufacturers Association (GAMA) said today.

U.S. manufacturers shipped a total of 291 general aviation aircraft during the second quarter for billings of $404.9 million. Exports for the second quarter amounted to 36.4 percent or 106 of the units shipped and 29.7 percent of billings or $120.2 million. While export billings were up by 13.7 percent, export deliveries dropped by 21.5 percent.

Although total aircraft shipments declined by 11.8 percent compared to the second quarter of 1987, Stimpson noted that the second quarter last year was unusual. "Because of the Investment Tax Credit Transition rule last year, some purchasers of business

- MORE -

aircraft chose to take the opportunity to have new airplanes delivered before July first of 1987. As a result, shipments were higher in the second quarter."

A comparison between the second quarters of 1987 and 1988 shows that jet deliveries remained stable at 35 airplanes and turboprops declined by 6.8 percent, from 73 units to 68. Twins posted the largest loss by 60.6 percent, from 33 aircraft to 13. Single engine aircraft dropped from 189 deliveries in 1987 to 175 for the second quarter of 1988, a loss of 7.4 percent. Stimpson pointed out that billings for the second quarter had increased 1.2 percent compared to the same period of time last year.

Total year-to-date shipments dropped by 1.1 percent -- 551 aircraft this year compared to 557 in 1987. Total billings for the year-to-date were up by 19.9 percent at $782.4 million. Year-to-date export billings were up by 45.2 percent at $272.3 million while the number of export units dropped by 0.9 percent at 213 aircraft.

"We remain hopeful about the future. But, these statistics again point to the need for federal general aviation product liability standards. Some manufacturers have abandoned entire product lines because of product liability costs. Product liability is still the

largest single factor in the price of a new piston airplane." Stimpson said.

"GAMA hopes for passage of the general aviation liability bills before Congress this summer." Stimpson said. "We have been encouraged by the leadership of a number of key Senators and Congressmen, by the full and enthusiastic support of each and every general aviation consumer group, and a number of editorials in influential publications." Stimpson concluded, "But there is still a lot of work to do."

GAMA is a national trade association headquartered in Washington, DC, representing 33 American manufacturers of general aviation aircraft, engines, avionics and related equipment. GAMA's members also operate fleets of aircraft, fixed base operations at many airports and pilot training facilities across the U.S.

AIRCRAFT SHIPMENTS BY TYPE

	YTD 1987	YTD 1988	%Change
Singles	340	326	- 4.1%
Twins	42	36	- 14.3%
Turboprops	119	120	0.8%
Jets	56	69	23.2%

# # #

1988 GENERAL AVIATION AIRPLANE SHIPMENT REPORT
General Aviation Manufacturers Association
1400 K. Street, N.W., Suite 801, Washington, D.C. 20005

MANUFACTURER AND MODEL	NO. OF AIRCRAFT			MANUFACTURERS NET BILLING PRICE		
	QI	QII	YTD	QI	QII	Year to Date
GRAND TOTAL	260	291	551	$377,460,667	$404,930,422	$780,569,701
BEECH AIRCRAFT						
Bonanza F33A/C	29	25	54			
Bonanza A36	15	19	34			
Bonanza 36TC	4	5	9			
Sundowner C23	0	1	1			
Baron 58	3	3	6			
Baron 58P	1	0	1			
King Air C90	10	6	16			
King Air F90	0	0	0			
King Air 200	4	7	11			
King Air 200C	0	0	0			
King Air 300	7	13	20			
1900C	9	12	21			
Beechjet 400	0	7	7			
Total Beech	82	98	180	$74,778,000	$132,124,000	$206,902,000
CESSNA AIRCRAFT						
208 Caravan I	1	2	3			
208B Caravan IB	14	20	34			
406 Caravan II	2	2	4			
425 Conquest I	0	0	0			
441 Conquest II	0	0	0			
550 Citation II	5	7	12			
S550 Citation S/II	6	4	10			
650 Citation III	5	1	6			
Total Cessna	33	36	69	$79,062,192	$61,079,080	$140,141,272
FAIRCHILD AIRCRAFT						
SA-227AC Metro III	3	5	8			
SA-227AT Merlin	0	0	0			
Total Fairchild	3	5	8	$10,029,420	$18,247,000	$28,276,420
GULFSTREAM AEROSPACE						
Gulfstream IV	12	11	23			
Total Gulfstream	12	11	23	$174,000,000	$163,557,000	$337,557,000

MANUFACTURER AND MODEL	NO. OF AIRCRAFT			MANUFACTURERS NET BILLING PRICE		
	QI	QII	YTD	QI	QII	Year to Date
LAKE AIRCRAFT						
250 Renegade	9	9	18			
Total Lake	9	9	18	$1,821,388	NA	NA
LEARJET						
Learjet 35A	5	5	10			
Learjet 55	1	0	1			
Total Learjet	6	5	11	$25,300,000	$18,412,000	$43,712,000
MAULE AIRCRAFT						
M-5 180C	0	0	0			
M-5 235C	0	2	2			
M-6 235	1	1	2			
MX-7 180	8	5	13			
M-7 235	1	5	6			
MX-7 235	5	5	10			
Total Maule	15	18	33	$745,536	$1,050,395	$1,795,931
MOONEY AIRCRAFT						
201 M20J	11	7	18			
205 M20J	4	5	9			
252 M20K	12	7	19			
PFM M20L	8	21	29			
Total Mooney	35	40	75	NA	NA	NA
PIPER AIRCRAFT						
PA-28-161 Warrior	14	21	35			
PA-28-181 Archer II	12	12	24			
PA-28-236 Dakota	0	1	1			
PA-32-301 Saratoga	6	3	9			
PA-28RT-201T T. Arrow IV	2	3	5			
PA-32R-301 Saratoga SP	0	5	5			
PA-32R-301T T. Saratoga SP	0	0	0			
PA-46-310P Malibu	10	13	23			
PA-34-220T Seneca III	19	10	29			
PA-31T-500 Cheyenne IA	0	0	0			
PA-31T-620 Cheyenne IIXL	0	0	0			
PA-42-720 Cheyenne IIIA	1	1	2			
PA-42-1000 Cheyenne 400	1	0	1			
Total Piper	65	69	134	$11,724,131	$10,460,947	$22,185,078
Grand Total, Civil	260	291	551	$377,460,667	$404,930,422	$780,569,701

MANUFACTURER AND MODEL	NO. OF AIRCRAFT			MANUFACTURERS NET BILLING PRICE		
	QI	QII	YTD	QI	QII	Year to Date
OFF-THE-SHELF AIRCRAFT SHIPPED TO THE U.S. MILITARY						
Manufacturer/Model						
BEECH AIRCRAFT						
C-12A	13	1	14			
C-12J	1	0	1			
Total Beech Military	14	1	15	$31,371,000		$31,371,000
GULFSTREAM AEROSPACE						
C-20B	0	0	0			
Total Gulfstream Military	0	0	0			$0
Grand total, Military	14	1	15	$31,371,000	$0	$31,371,000

A5120-1
1 of 20 88

News from

General Aviation
Manufacturers Association

Suite 801
1400 K Street, N.W.
Washington, D.C. 20005
(202) 393-1500

FOR IMMEDIATE RELEASE PR88-23
CONTACT: Henry M. Ogrodzinski
Ahmey Kathryn Solee
202-393-1500

GENERAL AVIATION INDUSTRY FIGURES FOR YEAR TO DATE SHOW INCREASED BILLINGS AND UNIT DELIVERIES

WASHINGTON, DC, October 13, 1988 -- Deliveries of general aviation aircraft through the first three quarters of 1988 show an improvement over 1987 and billings are substantially higher according to figures released today by the General Aviation Manufacturers Association (GAMA).

Billings for the year to date are ahead by 25.4 percent at $1,158,735,260 as opposed to $923,996,296 a year ago. Total year to date deliveries are 803 airplanes, up slightly from 796 last year. Business jet deliveries are up by 15.1 percent and turboprop shipments grew by 9.7 percent during the first 9 months of 1988. Thus far this year, U.S. manufacturers have shipped 99 jets (compared to 86 in 1987) and 193 turboprops (compared to 176 last year).

- MORE -

The third quarter also demonstrate increases in billings and unit shipments. Third quarter billings were up by 38.6 percent at $376,344,171 compared to $271,487,572 for the third quarter of 1987. The total number of units was up by 5.4 percent at 252 airplanes over 239 last year.

"We are running ahead of last year. Business in many segments of the industry is improving," said Edward W. Stimpson, GAMA's president. "The active international market place remains important. This quarterly report is positive news as the National Business Aircraft Association Convention opens in Dallas, where many manufacturers will be making important announcements about product development and new technology applications," Stimpson said.

The export market is also showing an increase for the year to date in billings and slightly in unit volume. Export billings for the year are up by 28.6 percent at $368,621,186 (309 aircraft) over $286,713,259 (325 aircraft) in 1987. Third quarter billings for exports were down .9 percent at $98,312,323 (97 airplanes) compared to $99,157,049 (110 airplanes) for the same period last year.

THIRD QUARTER AIRCRAFT SHIPMENTS BY TYPE

	QIII 87	QIII 88	%CHANGE
Singles	128	134	4.7%
Twins	24	15	-37.5%
Turboprops	57	73	28.1%
Jets	30	30	0.0%

YEAR TO DATE AIRCRAFT SHIPMENTS BY TYPE

	YTD 87	YTD 88	% CHANGE
Singles	468	460	-1.7%
Twins	66	51	-22.7%
Turboprops	176	193	9.7%
Jets	86	99	15.1%

GAMA is a national trade association headquartered in Washington, DC, representing 34 American manufacturers of general aviation aircraft, engines, avionics and related equipment. GAMA's members also operate fleets of aircraft, fixed base operations at many airports and pilot training facilities across the U.S.

# # #

1988 GENERAL AVIATION AIRPLANE SHIPMENT REPORT
General Aviation Manufacturers Association
1400 K. Street, N.W., Suite 801, Washington, D.C. 20005

MANUFACTURER AND MODEL	NO. OF AIRCRAFT			MANUFACTURERS NET BILLING PRICE		
	QII	QIII	YTD	QII	QIII	Year to Date
GRAND TOTAL	291	252	803	$404,930,422	$376,344,171	$1,156,913,872
BEECH AIRCRAFT						
Bonanza F33A/C	25	22	76			
Bonanza A36	19	14	48			
Bonanza 36TC	5	2	11			
Sundowner C23	1	0	1			
Baron 58	3	3	9			
Baron 58P	0	0	1			
King Air C90	6	8	24			
King Air 200	7	4	15			
King Air 200C	0	2	2			
King Air 300	13	13	33			
1300	0	1	1			
1900C	12	7	28			
Beechjet 400	7	2	9			
Total Beech	98	78	258	$132,124,000	$100,855,262	$307,757,262
CESSNA AIRCRAFT						
208 Caravan I	2	9	12			
208B Caravan IB	20	19	53			
406 Caravan II	2	3	7			
425 Conquest I	0	0	0			
441 Conquest II	0	0	0			
550 Citation II	7	8	20			
S550 Citation S/II	4	4	14			
650 Citation III	1	4	10			
Total Cessna	36	47	116	$61,079,080	$91,783,220	$231,924,492
FAIRCHILD AIRCRAFT						
SA-227AC Metro III	5	4	12			
SA-227AT Merlin	0	0	0			
Total Fairchild	5	4	12	$18,247,000	$14,098,000	$42,374,420
GULFSTREAM AEROSPACE						
Gulfstream IV	11	10	33			
Total Gulfstream	11	10	33	$163,557,000	$147,309,000	$484,866,000
LAKE AIRCRAFT						
250 Renegade	9	6	24			
Total Lake	9	6	24	NA	NA	NA

MANUFACTURER AND MODEL	NO. OF AIRCRAFT			MANUFACTURERS NET BILLING PRICE		
	QII	QIII	YTD	QII	QIII	Year to Date
LEARJET						
Learjet 31	0	1	1			
Learjet 35A	5	1	11			
Learjet 55	0	0	1			
Total Learjet	5	2	13	$18,412,000	$7,070,000	$50,782,000
MAULE AIRCRAFT						
M-5 180C	0	0	0			
M-5 235C	2	0	2			
M-6 235	1	2	4			
MX-7 180	5	4	17			
M-7 235	5	6	12			
MX-7 235	5	3	13			
Total Maule	18	15	48	$1,050,395	$964,129	$2,760,060
MOONEY AIRCRAFT						
201 M20J	7	10	28			
205 M20J	5	8	17			
252 M20K	7	11	30			
PFM M20L	21	5	34			
Total Mooney	40	34	109	NA	NA	NA
PIPER AIRCRAFT						
PA-28-161 Warrior	21	14	49			
PA-28-181 Archer II	12	13	37			
PA-28-236 Dakota	1	1	2			
PA-32-301 Saratoga	3	0	9			
PA-28RT-201T T. Arrow IV	3	2	7			
PA-32R-301 Saratoga SP	5	3	8			
PA-32R-301T T. Saratoga SP	0	0	0			
PA-46-310P Malibu	13	8	31			
PA-34-220T Seneca III	10	12	41			
PA-31T-500 Cheyenne IA	0	0	0			
PA-31T-620 Cheyenne IIXL	0	0	0			
PA-42-720 Cheyenne IIIA	1	0	2			
PA-42-1000 Cheyenne 400	0	3	4			
Total Piper	69	56	190	$10,460,947	$14,264,560	$36,449,638
Grand Total, Civil	291	252	803	$404,930,422	$376,344,171	$1,156,913,872

MANUFACTURER AND MODEL	NO. OF AIRCRAFT			MANUFACTURERS NET BILLING PRICE		
	QII	QIII	YTD	QII	QIII	Year to Date
OFF-THE-SHELF AIRCRAFT SHIPPED TO THE U.S. MILITARY Manufacturer/Model						
BEECH AIRCRAFT						
C-12A	1	2	16			
C-12J	0	0	1			
Total Beech Military	1	2	17	$2,160,000	$4,320,000	$37,851,000
GULFSTREAM AEROSPACE						
C-20B	0	0	0			
Total Gulfstream Military	0	0	0	$0	$0	$0
Grand total, Military	1	2	17	$2,160,000	$4,320,000	$37,851,000